

RLAM appoints Grant Hadland as Head of Consultant Relationships

Royal London Asset Management (RLAM) is pleased to announce the appointment of Grant Hadland as Head of Consultant Relationships within its Institutional Business Development team. He was previously Consultant Relationship Director at Fidelity International, where he was responsible for managing all aspects of the relationship with a range of investment consultants.

Grant has over 25 years' experience of institutional investment management, including 13 years at Fidelity. He previously held sales & marketing and transition management roles at Schroders, having begun his career at Henderson.

Grant will be responsible for co-ordinating and executing RLAM's consultant relationship strategy in order to strengthen the firm's presence and connections within the consultant community. He will report to Andy Carter, RLAM's Chief Executive Officer and will work closely with the client service, sales, product development and operations teams.

Grant Hadland commented:

"I'm very pleased to be joining RLAM, which is an established provider of institutional products in the UK. RLAM has excellent relationships with the consultant community and I look forward to developing these further to the benefit of our clients."

Andy Carter, CEO of RLAM, added:

"We look forward to welcoming Grant to RLAM. He has considerable experience of the institutional marketplace and of developing business in the UK. Our commitment to generating sustained long term outperformance for our clients across all asset classes is being increasingly recognised by consultants and I am confident that Grant will be instrumental in strengthening our relationships with them."

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Editor's notes

Royal London Asset Management (RLAM) was established in 1988 and specialises in providing investment management solutions for both the Royal London Group and a range of external institutions. These include FTSE 250 companies, local authorities, universities, charities, wealth managers, financial advisers and private clients. RLAM manages over £40bn of assets and employs more than 50 experienced investment professionals in its London office.

Royal London Group is a specialist financial service provider. Its businesses focus on those sectors of the market which value quality propositions, operating through a number of brands:

- Scottish Life – UK pensions market
- Bright Grey – UK protection market
- Scottish Provident – UK protection market
- Caledonian Life – RoI protection market
- Royal London 360° – offshore investment markets
- RLAM – fund management
- Royal London Plus – life and pensions administration
- Ascentric/IFDL – wrap platform

Royal London is the largest mutual life and pensions company in the UK with Group funds under management of £43.7 billion. Group businesses serve around three million customers and employ 2,630 people. Figures quoted are as at 30 June 2011.

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Source: rlam as at 31 October 2011 unless otherwise stated.

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