



RLAM Media Pack

Expertise in fixed income, equity, cash and property asset management

Press information

Royal London Asset Management (RLAM) was established in 1988 and specialises in providing investment management solutions for both the Royal London Group and a range of external clients. These include FTSE 250 companies, local authorities, universities, charities, wealth managers, financial advisers and private clients. RLAM manages over £40bn of assets, employing more than 50 experienced investment professionals in its London-based office.

Across our areas of investment expertise, RLAM believes wholeheartedly in the long-term added value of active fund management supported by a highly personalised level of service.

RLAM's range of portfolio management services include:

- Bespoke segregated mandates tailored to clients' objectives
- Fixed income and cash pooled pension funds for institutional clients
- Full range of UCITS III compliant retail funds comprising OEICs and a Dublin-based ICVC
- A property authorised investment fund.

Core areas of expertise

Fixed Income - team led by Jonathan Platt, Director and Head of Fixed Income

With £19bn in bonds under management, RLAM is widely-recognised as a market-leader across a variety of fixed income assets. Our award winning fixed income team is one of the most experienced in the industry: key personnel boast an average 16 years' fixed income expertise. It is this breadth of experience which has ensured RLAM's excellent reputation for delivering strong performance from fixed income assets throughout the economic cycle.

Recent award wins:



Pooled Manager
of the Year



Category winners
in UK Gilt sector



UK Fixed Income
Manager of the
Year

High Yield Bonds
Manager of the
Year



UK Fixed Income
Manager of the
Year

Equities - team led by Jane Coffey, Director and Head of Equities

RLAM has invested significantly in building a highly experienced, talented equity team. Managing around £11bn of assets, we offer clients expertise across a broad spectrum of equity growth and income funds across the UK, Europe and Asia. We strongly believe in employing talented fund managers and giving them the freedom to manage their portfolios in a way that suits their own individual style to the benefit of investors. A number of our equity managers have been awarded Citywire ratings for their consistent risk adjusted performance and, with an average of 21 years' market experience, they benefit from the perspective of working through a number of economic cycles.

Recent award wins:



RLAM, Best Group Over Past Three Years, Equity Large
RLAM, Best Group Over Past Three Years, UK Equity Large
UK Government Bond Fund, Best Fund Over Past 10 Years, Bond Pound Sterling



RLAM, Best Group Over Past Three Years, Equity Large
Royal London UK Mid-Cap Growth Fund, Best Fund Over Past 3 Years,
Equity UK Small and Mid Caps

Cash – team led by Tom Meade, Investment Director

Royal London Cash Management (RLCM) and Royal London Asset Management C.I. Limited (RLAM C.I.) are subsidiaries of The Royal London Group providing specialist discretionary cash and liquidity management services for predominantly institutional clients. In addition to offering a cash fund, their approach focuses on delivering customised, segregated solutions, with an overall objective to maximise returns from low risk and flexible cash investments. The businesses manage over £5bn in Sterling, Euro and US Dollar denominated funds for over 300 clients, including Government bodies, insurance companies, registered charities, professional associations, commercial companies, friendly societies, universities and a number of private individuals.

Property - team led by Gareth Dickinson, Head of Property

RLAM is a key player in the UK commercial property market, investing more than £2bn on behalf of the Royal London Group and external clients. All members of the award winning property investment team are qualified chartered surveyors and have an average of over 20 years' experience. The team places great emphasis on developing and maintaining strong relationships with agents, developers, tenants and clients to ensure it can anticipate changes to this fast-moving market and can exploit opportunities quickly. In May 2010, the Royal London Property Fund became the first fund in the UK to adopt the new PAIF structure.

Recent award wins:



Category winner in the Insurance Company Life Funds (above £1bn) category

RLAM has won this award in three consecutive years and four times in six years.

Press contacts:

RLAM

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Press ready photographs of our investment professionals are available on our website at <http://www.rlam.co.uk/Press-centre-page/Fund-Manager-photos/>

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Fund range:

Fixed Income funds

| Fund | Manager | Launch date |
|---|----------------------------|-----------------|
| Royal London Corporate Bond Fund | Jonathan Platt, Sajiv Vaid | 29 Mar 1999 |
| Royal London Index Linked Fund | Paul Rayner, Craig Inches | 15 Feb 1990 |
| Royal London UK Government Bond Fund | Paul Rayner, Craig Inches | 01 Jun 1996 |
| Royal London Sterling Extra Yield Bond Fund (Dublin based ICVC) | Eric Holt | 14 April 2003 |
| Royal London Ethical Bond Fund | Eric Holt | 30 Jan 2007 |
| Royal London Sterling Credit Fund | Paola Binns | 4 Sept 2008 |
| Royal London Global Index Linked Fund | George Henderson | 27 January 2010 |
| Royal London Cash Plus Fund | Craig Inches, Tom Meade | 22 June 2011 |

Equity funds

| Fund | Manager | Launch date |
|--|------------------|--------------|
| Royal London UK Mid-Cap Growth Fund | Derek Mitchell | 02 Jun 2006 |
| Royal London UK Equity Fund | Jane Coffey | 6 Apr 1984 |
| Royal London UK Growth Fund | Bradley Mitchell | 18 Jun 1981 |
| Royal London UK Smaller Companies Fund | Victoria Stewart | 20 Jul 2007 |
| Royal London UK Opportunities Fund | Derek Mitchell | 20 Jul 2007 |
| Royal London UK Equity Income Fund | Martin Cholwill | 11 Apr 1984 |
| Royal London European Growth Fund | Andrea Williams | 11 May 1987 |
| Royal London European Income Fund | Andrea Williams | 11 Sept 2008 |
| Royal London Far East Fund | Edward Chan | 12 Mar 1990 |
| Royal London Japan Growth Fund | Jonathan McClure | 30 Apr 1985 |
| Royal London FTSE 350 Tracker Fund | Vicky Harriss | 20 Jul 2007 |
| Royal London US Index Tracker Fund | Symon Bradford | 24 Aug 2007 |
| Royal London UK All Share Tracker Fund | Vicky Harriss | 18 Sept 2008 |
| Royal London UK Ethical Equity Fund | Bradley Mitchell | 9 May 2011 |


Other funds

| Fund | Manager | Launch date |
|----------------------------|-----------------|--------------------|
| Royal London Cash Fund | Tom Meade | 22 Jul 1999 |
| Royal London Property Fund | Stephen Elliott | 31 May 1991 |

Pooled Pension Funds

| Fund | Manager | Launch date |
|--|----------------------------|--------------------|
| Royal London UK Aggregate Bond Fund | Jonathan Platt | 31 May 2000 |
| Royal London UK Long Aggregate Bond Fund | Jonathan Platt | 16 Feb 2006 |
| Royal London Long Core Plus Bond Fund | Jonathan Platt | 01 July 2007 |
| Royal London UK Corporate Bond Fund | Jonathan Platt, Sajiv Vaid | 31 May 2000 |
| Royal London Long Corporate Bond Fund | Paola Binns | 28 Feb 2003 |
| Royal London UK Gilt Fund | Paul Rayner, Craig Inches | 30 Apr 2003 |
| Royal London Long Gilt Fund | Paul Rayner, Craig Inches | 31 May 2000 |
| Royal London Index Linked Fund | Paul Rayner, Craig Inches | 31 May 2000 |
| Royal London Enhanced Index Linked Fund | Paul Rayner, Craig Inches | 01 Jul 2007 |
| Royal London Cash Fund | Tom Meade | 31 May 2000 |
| Royal London Overseas Bond Fund | George Henderson | 31 May 2000 |

Source: **riam** as at 30 September 2011, unless otherwise stated.



Royal London Group is a specialist financial service provider. Its businesses focus on those sectors of the market which value quality propositions, operating through a number of brands:

- Scottish Life – UK pensions market
- Bright Grey – UK protection market
- Scottish Provident – UK protection market
- Caledonian Life – Rol protection market
- Royal London 360° – offshore investment markets
- RLAM – fund management
- RLCM – specialist cash and liquidity management for UK onshore clients
- RLAM C.I. – specialist cash and liquidity management for offshore clients
- Royal London Plus – life and pensions administration
- Ascentric/IFDL – funds supermarket; Wrap platform

Royal London is the largest mutual life and pensions company in the UK with Group funds under management of £43.7 billion. Group businesses serve around 3 million customers and employ 2,630 people. Figures quoted are as at 30 June 2011.



Source: rlam as at 17 October 2011 unless otherwise stated.

rlam is a marketing brand including the following companies: Royal London Asset Management Limited registered in England & Wales number 2244297; Financial Services Authority (FSA) register number 141665. Royal London Pooled Pensions Company Limited registered in Scotland number SC048729; FSA register number 110456. Royal London Unit Trust Managers Limited registered in England & Wales number 2372439; FSA register number 144037. Royal London Cash Management Limited registered in England & Wales number 19632; FSA register number 121844. All of the above are authorised and regulated by the Financial Services Authority. It also includes Royal London Asset Management Bond Funds Plc registered in Ireland number 364259 and regulated by the Irish Financial Services Regulatory Authority (IFSRA).

All these companies are subsidiaries of The Royal London Mutual Insurance Society Limited registered in England and Wales number 00099064. Head office: 55 Gracechurch Street, London EC3V 0RL.

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